

**Indian Hills Community College
Program Details**

Last Updated: August 2008

www.indianhills.edu

Real Estate (Focus Area)

Note: *Italics* indicate that students are to choose courses in that general subject area.

Required Courses		
Course #	Course Name	Credits
ENG 105	Composition I	3
ENG 106	Composition II	3
SPC 112	Public Speaking or	3
SPC 101	Fundamentals of Oral Communication	
*** **	<i>Math</i>	3
*** **	<i>Laboratory Science</i>	3
*** **	<i>Math or Science</i>	2-3
*** **	<i>Literature</i>	3
*** **	<i>Humanities/Fine Arts/Foreign Language</i>	5
HIS 151/2	<i>U.S. History or</i>	3
HIS 110/1	<i>Western Civilization</i>	
*** **	<i>Social Science</i>	6
*** **	<i>Computer Literacy</i>	1-3

Recommended Courses		
Course #	Course Name	Credits
BUS 102	Introduction to Business	3
FIN 121	Personal Finance	3
MKT 110	Principles of Marketing	3
MGT 101	Principles of Management	3
MGT 170	Human Resources Management	3
BUS 188	Legal Environment of Business	3
ACC 121	Principles of Accounting I	3
ACC 122	Principles of Accounting II	3
ACC 221	Cost Accounting	3
MAT 156	Statistics	3
MAT 161	Business Statistics	3
MMS 241	Public Relations and Marketing	3
BUS 130	Introduction to Entrepreneurship	3
MKT 140	Principles of Selling	3
BUS 135	Managing Entrepreneur Venture	3
ECN 120	Principles of Macroeconomics	3
ECN 130	Principles of Microeconomics	3